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As the largest insurance broker representing design professionals on the West Coast, Dealey Renton & Associates (DRA) has assisted our most valued clients with their insurance placement and risk management/loss prevention needs for over 50 years. We believe this month's articles will help our clients to evolve their professional practices and manage their business risks.

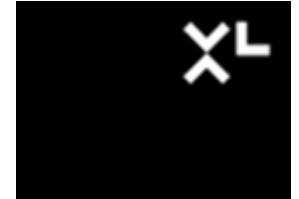
[Privacy and Security Issues when Designing 'Smart' Buildings:](#)

Advances in building control systems present energy and environmental benefits for owners but increasing risks for design professionals. Timothy Toohey of Morris Polich & Purdy examines security and privacy implications raised by interconnected building systems in *Issues for Design Professionals in the Interconnected Building Environment*.



[How to Successfully Implement Technology:](#)

What is the right protocol for ensuring that your technology decisions meet your business needs? Is your capital business investment in new technology delivering increased productivity, capability and successful project delivery? XL Group's Design Professional Risk Control Group (DPRCG) offers the following case study on adopting technology in large design firms.



[Negotiation Strategies and Solutions for Higher Limit Requirements:](#)

Whether due to an improving economy or larger and more numerous projects being launched, project owners are requesting design professionals to carry higher professional liability insurance limits. DRA provides the following negotiation strategies and options for firms that are faced with higher limits requests.



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To learn more about DRA or to offer suggestions on how we can better serve you, our valued clients, please contact Ari Khanna at AKhanna@insdra.com or 626.696.1897